

AST Networks

# Use Case

AST Networks *Phase2*

**Improved** *Coverage.* **Better** *Value.* **Stronger** *Security.*

Powered by Eutelsat OneWeb

## Flexible Connectivity for Offshore Support Operations

**Customer:** Offshore Support Vessel

**Focus:** Adapting Connectivity

**Solution:** Flexible Service Plans

**Outcome:** Improved Cost Control

### The Challenge:

An offshore support vessel operated across a variety of contracts throughout the year. During routine standby periods, connectivity requirements remained relatively low - supporting vessel operations, reporting, and crew welfare. However, during mobilisation, offshore construction projects, and client campaigns, demand for bandwidth increased significantly as data, video collaboration, and business-critical applications became essential. The support vessel operator needed flexibility to scale connectivity as project requirements changed, without being tied to a single service level all year round.

### The Solution:

AST Networks introduced ***Phase2,*** providing a flexible connectivity solution that could adapt to changing operational requirements. As the project demands increase, the offshore support vessel can move to a higher service plan, providing additional bandwidth to support the increased activity. When the project is complete, the service can be reduced again to better align with their day-to-day requirements.

Supported by AST Networks' 24/7 global support technical team, the customer has gained a connectivity solutions designed around the way offshore projects work in the real world.

### The Outcome:

The customer benefited from:

- Connectivity that adapts to changing operational requirements
- Commercial flexibility throughout the year
- Scalable services depending on demands
- 24/7 global technical support from AST Networks
- Future-ready connectivity built around flexibility

Rather than paying for maximum capacity every month, the operator can now scale their data usage with their business requirements, delivering the right level of connectivity, at the right time.

### Takeaway:

**Connectivity that adapts as your operations change.** Offshore operations vary constantly and connectivity requirements therefore naturally fluctuate. ***Phase2*** allows customers to align their communication requirements with their operational need, providing the flexibility to increase or decrease services depending on their business requirements.

Talk to us today about improving your connectivity solutions. **It's what we do.**

Find out more

**ast-networks.com**

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24/7, 365-Day Support

Satellite Experts

Managed Services

Resilient Connectivity