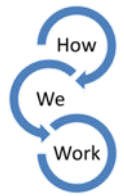




## AST Iridium Certus 700 Switch and Save Maritime Promotion Customer Terms and Conditions

1. The AST Iridium Certus 700 Switch and Save Maritime Promotion is available on the following maritime plans ONLY:
  - a. 250MB double up (to 500MB) – NOTE: double data at no extra cost until the end of the commitment term
  - b. 1GB double up (to 2GB) – NOTE: double data at no extra cost until the end of the commitment term
2. The commitment term is fixed at either 24 months or 36 months and commences at the point of SIM activation; The plan must stay active and unchanged for the agreed commitment term (no upgrades or downgrades permissible).
  - a. For 24-month commitment term all of point #3 applies
  - b. For 36-month commitment term all of point #3 applies, **plus** a \$500 credit.
3. The promotion comprises:
  - a. A **free** Iridium Certus maritime terminal of any type (Cobham SAILOR 4300, non-rackmount variant \*1 or Thales VesseLINK 350/700 or Intellian C700, non-rackmount variant \*2).
  - b. AST Value Added Services:
    - i. Six months **free** AST INTEGRA Control Lite (INTEGRA Control and INTEGRA See+ are NOT alternative options for the free promotion \*3)
    - ii. Six months **free** AST IRIS (Applicable terminals \*4).
  - c. 1x airtime subscription - 250MB/month (doubled up to 500MB, until the end of the commitment term) or 1GB/month (doubled up to 2GB, until the end of the commitment term).
  - d. Standard term manufacturer warranty (up to 24 months for Cobham and Thales or up to 36 months for Intellian).
  - e. The promotion is only valid for upgrade of an Iridium competitor satellite service (such as Inmarsat Maritime Fleet Services, KVH and other VSAT services) and is not valid when switching from Iridium OpenPort.
  - f. The following evidence of "competitor replacement" is required (not prior approved):
    - i. Competitor Terminal's IMEI
    - ii. Competitor Terminal Type being deactivated
    - iii. Competitor Plan name being deactivated
4. Not included in the promotion:
  - a. AST Service Fee
  - b. Installation
  - c. Airtime usage outside the airtime subscription allowance
  - d. Repairs and maintenance outside warranty terms
  - e. Any peripherals not included as standard with hardware - e.g., phones, handsets, non-standard cables, etc.
5. Shipment of the hardware is Ex-Works, unless otherwise agreed with your account manager, from your usual AST location (incoterms 2020).

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6. A completed AST airtime agreement must be submitted via your local AST Sales Office/Account Manager and accepted by AST prior to shipment of hardware.
  - a. AST will initially invoice the customer for the full MSRP of the selected hardware;
  - b. Once the information, supplied by the customer in #3. f., pertaining to the replacement hardware have been validated, AST will credit the customer.
    - i. Typically, this will be within 2-3 months of hardware activation and submission of replacement terminal information as stated in 3. F.
7. Title of goods for hardware does not pass from AST to the customer until the final payment is received by AST at the end of the 24- or 36-month commitment term.
8. Responsibility for the hardware transfers to the customer at point of receipt of the hardware; and therefore, it is recommended that the customer has adequate insurance in place to the MSRP replacement value of the hardware (Cobham 4300, Thales VesseLINK 350/700 and Intellian C700 standalone (bulkhead versions) MSRP is \$8995.
9. At AST's discretion the invoice (issued as per 6a) will become payable (to agreed terms) for any hardware shipped by AST but not activated by the customer within 30 days.
10. Activations will be completed by AST's Commercial Airtime Support Team, i.e., it is not possible for customers to activate the AST Switch and Save Promotion plan in MyASTportal.
11. Payment for the monthly Switch and Save Promotion charge will be made in accordance with your existing credit terms.
12. At the end of the free period for AST VAS, INTEGRA Control Lite & IRIS (as applicable), the monthly fees revert to the prevailing monthly charges for these services.
13. Airtime upgrades and downgrades are not permissible during the commitment term; any plan change during the commitment term will result in an Early Termination Fee (ref. #16).
14. DSG (Dynamic Shared Group) plans – Refer to the appropriate Switch and Save Promotion Price List (rate plan) for full DSG terms & conditions:
  - a. Minimum of FIVE packages required to apply for a DSG
  - b. If DSG falls to below FIVE packages, they will revert to individual packages
  - c. A customer can have more than ONE DSG, services can move between DSGs in line with the bill run.
15. Any airtime outside the fixed fee package (e.g., data overage, voice) will be included as an additional charge on monthly invoice.
16. Failure to fulfil the minimum term commitment (24 or 36-months) will result in:
  - a. AIRTIME: An Early Termination Fee (ETF). The ETF is a flat fee and not prorated. Refer to the appropriate Switch and Save Promotion Price List (rate plan) for the ETF.
  - b. HARDWARE: All hardware issued as part of the promotion must be returned to AST in working condition. Any damage (beyond reasonable wear and tear) or failure to return the hardware in the event of early termination will render the customer liable for the cost of repair or replacement (replacement cost is full MSRP).
    - i. NOTE: customer is responsible for any or all costs for return of hardware to AST Business Unit that shipped hardware, which must be completed within 30 days of cancellation.



17. Tax is applied to the AST Iridium Certus Switch and Save Promotion as a whole and not separated out to the constituent parts on AST invoices.
18. AST reserves the right to adjust or discontinue this offer at any time for any reason.
19. All existing relevant [AST Terms, Conditions and Policies](#) apply.

## NOTES

\*1 The Cobham SAILOR 4300 19" rackmount terminal is not included as standard with this promotion but is available as an option. The higher cost differential of the Cobham SAILOR 4300 19" rackmount terminal versus the standard (bulkhead) Cobham SAILOR 4300 terminal must be paid up front or to agreed terms.

\*2 The Intellian C700 19" rackmount terminal is not included as standard with this promotion but is available as an option. The higher cost differential of the Intellian C700 19" rackmount terminal versus the standard (bulkhead) Intellian C700 terminal must be paid up front or to agreed terms.

\*3 The promotion provides INTEGRA Control Lite free for the stated period; this does not prevent the customer upgrading to INTEGRA Control, but this would be at full cost with no discount or free portion equivalent to INTEGRA Control Lite.

\*4 AST IRIS is only available (via this promotion) for Thales VesseLINK 350/700; if IRIS becomes available for any other available Iridium Certus terminal it will be included in the promotion.